

**Nantucket Memorial Airport  
Rates and Charges**  
**Pending Public Hearing, January 14, 2019, 2pm**

**1. AERONAUTICAL FEES**

**I. Signatory Terminal User**

Signatory is defined as having an annual lease in the Terminal that meets Airport established minimum standards and providing year-round service. The Airport currently has 2 signatory Terminal Users: Cape Air and Rectrix Airlines.

a. Business Operating Fee

\$1,500.00 annually, or any part thereof. Non-refundable.

b. Counter and Office Space

\$40.00 per ft<sup>2</sup> per year. Minimum of 250 ft<sup>2</sup>.

c. Common Use Square Footage

\$10.00 per ft<sup>2</sup> per year.

**NOTE: 2018 Agreements did not include assessment for the Outdoor Boarding area. These fees will be assessed and applied for CY2019 leases.**

d. Amount in Lieu of Taxes

Annual Assessment as Determined by the Town of Nantucket.

e. Fuel Discount

Jet A: Retail less \$0.95. AvGas: Retail less \$0.50.

f. Bag Belt Makeup Fee

\*TBD

g. GPU Fee

\*TBD

h. Boarding Ramp/Stair Use Fee

**Waived for Signatory Airlines**

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

i. Landing Fee

~~Landing Fee Assessment = 72.5% \* ((MGTOW/1,000)\*2.75)~~

~~Existing Current Signatory Terminal User Landing Fees:~~

~~Cessna 402: \$13.50~~

~~King Air 300: \$30.94~~

Landing Fee Assessment = 68% \* ((MGTOW/1,000) \* \$3.03)

Existing Current Signatory Terminal User Landing Fees:

Cessna 402: \$14.85

Tecnam P2012: 16.28

King Air 300: 31.82

j. Ramp Fee

Ramp fees are waived for Signatory Terminal Users.

k. Remain Overnight (RON) Fee

Waived for Signatory Airlines.

l. Penalty for Operating Without Agreement

Additional \$1,000.00 per month, or any portion thereof.

m. Other Fees

Signatory Terminal Users are subject to other elected/required Aeronautical fees as listed under Heading VI – Use, Service and Administrative Fees, as well as other elected fees under Section 2. – NON AERONAUTICAL FEES.

## II. Non-Signatory Terminal User

Non-Signatory Terminal Users (aka “seasonal service” or “seasonal users”) provide service at a frequency less than year-round. The Airport currently has 4 Non-Signatory Terminal Users: jetBlue, American, Delta, and United.

a. Business Operating Fee

\$1,500.00 annually, or any part thereof. Non-refundable.

b. Counter and Office Space

\$40.00 per ft<sup>2</sup> per year. Minimum of 250 ft<sup>2</sup>.

c. Common Use Square Footage

\$10.00 per ft<sup>2</sup> per year.

**NOTE: 2018 Agreements did not include assessment for the Outdoor Boarding area. These fees will be assessed and applied for CY2019 leases.**

d. Amount in Lieu of Taxes

Annual Assessment as Determined by the Town of Nantucket.

e. Bag Belt Makeup Fee

\*TBD

f. GPU Fee

\*TBD

g. Boarding Ramp/Stair Use Fee

\$25 per scheduled aircraft turn

h. Landing Fee Assessment

~~Landing Fee Assessment = (MGTOw/1,000) \* 2.75~~

Landing Fee Assessment = (MGTOw/1,000) \* \$3.03

i. Seasonal Ramp Access Fees

~~\$3,000.00 per month of operation, paid in advance.~~

~~May – September operations require a 4 month minimum payment.~~

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

Seasonal Ramp Access Fees are paid in advance based on published schedule.

**Up to 7 turns daily (based on scheduled peak day per month):**

Airport assigns \*Preferential use position

\$3,000.00 per month of operation, paid in advance. May – September operations require a 4-month minimum payment.

**Daily scheduled turns of 8 to 14 (based on scheduled peak day per month):**

Airport assigns 2<sup>nd</sup> \*Preferential use position

Subject to availability and assignment by Airport.

Based on schedule and operation restrictions.

\$3,000.00 per month of operation, paid in advance (no 4-month min).

Or:

Airport assigns operationally-restricted, \*Common use or \*Joint use access

\$200 per aircraft turn, payable in advance.

**Daily Scheduled turns >15 (based on scheduled peak day per month):**

Negotiated with the airport on basis of operational availability.

\*Preferential use. Position is assigned by Airport and not typically shared with other carriers. Position location is stable unless notified by Airport in advance.

\*Joint use. Position is assigned by Airport and shared with one other carrier based on published schedule. Position location is stable unless otherwise notified.

\*Common use. Position is assigned by airport and shared with other carriers. Position location is variable and subject to availability based on published schedule.

j. Remain Overnight (RON) FEE

RON Fees apply to overnighiting aircraft present any part of 2300-0600. Prior Approval with Airport Operations is required.

<b><u>MTOW (#)</u></b>	<b><u>FEE – Common/Joint Use</u></b>	<b><u>Fee - Preferential Use</u></b>
<u>&lt;6,000</u>	<u>\$5.00</u>	<u>\$2.50</u>
<u>6,001 – 10,499</u>	<u>\$25.00</u>	<u>\$12.50</u>
<u>10,500 – 24,999</u>	<u>\$55.00</u>	<u>\$22.50</u>
<u>25,000 – 49,999</u>	<u>\$165.00</u>	<u>\$82.50</u>
<u>50,000 – 99,999</u>	<u>\$275.00</u>	<u>\$137.50</u>
<u>&gt;100,000</u>	<u>\$375.00</u>	<u>\$187.50</u>

III. Penalty for Operating Without an Agreement

Additional \$1,000.00 per month, or any portion thereof.

IV. Other Fees

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

Non-Signatory Terminal Users are subject to other elected/required Aeronautical fees as listed under Heading VI – Use, Service and Administrative Fees, as well as other elected fees under Section 2. – NON AERONAUTICAL FEES.

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

## V. FBO Users – Scheduled Service

This category includes operators utilizing the FBO that provide “Scheduled Service” as defined under 14 CFR 110.2 utilizing aircraft with passenger seating capacity of 9 or fewer seats. Operators may be Part 135 Commuter or Part 135 On Demand. Current known operators of this service include Tradewinds, Tailwinds, Reliant, and Spectaculair, with further determinations ongoing.

### a. Business Operating Fee

\$1,500.00 annually, or any part thereof. Non-refundable.

### b. Penalty for Operating without an Agreement

\$150.00 per aircraft turn.

### c. Landing Fee

~~All other aircraft: Landing Fee Assessment = \$30.00 + ((MGTO-6,000)/1,000))\*2.75~~

~~All aircraft <6,000 lbs MGTOW: \$5.00 per landing~~

~~All other aircraft: Landing Fee Assessment = \$33.00 + ((MGTO-6,000)/1,000))\*3.03~~

All Landing Fee weights are MGTOW as determined by Manufacturer.

### d. Ramp Fee

Ramp Fees are per Trip, for a Max 24 hr period.

Category (MGTOW - lbs)	Fee
0 - 6,000	\$10.00
6,001 - 10,499	\$50.00
10,500 – 24,999	\$110.00
25,000 – 49,999	\$330.00
50,000 – 99,999	\$550.00
>100,000	\$750.00

### e. Other Fees

FBO Users – Scheduled Service are subject to other elected/required Aeronautical fees as listed under Heading VI – Use, Service and Administrative Fees, as well as other elected fees under Section 2. – NON AERONAUTICAL FEES.

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

## VI. FBO Users

This category includes transient Part 91 General Aviation operators and Part 135 On Demand operators not providing a “Scheduled Service” as defined by 14 CFR 110.2. Part 380 Charters require advanced coordination with Airport operations.

### a. Landing Fee

All aircraft <6,000 lbs MGTOW: \$5.00 per landing. The ramp Fee for aircraft <6,000 lbs is waived with the purchase of 10 gallons of fuel.

~~All other aircraft: Landing Fee Assessment = \$30.00 + ((MGTOW-6,000)/1,000))\*2.75~~

~~All other aircraft: Landing Fee Assessment = \$33.00 + ((MGTOW-6,000)/1,000))\*\$3.03~~

All Landing Fee weights are MGTOW as determined by Manufacturer.

### b. Ramp Fee

Ramp Fees are per Trip, for a Max 24 hr period.

Category (MGTOW - lbs)	Fee
0 - 6,000	\$10.00
6,001 - 10,499	\$50.00
10,500 – 24,999	\$110.00
25,000 – 49,999	\$330.00
50,000 – 99,999	\$550.00
>100,000	\$750.00

### c. Fee Waiver

All landing and Ramp Fees are waived for Military/Government/Medical related (MedFlight, Angel Flight, etc.), Holidays for Heroes, and Flight School Operations. Waiver must be pre-arranged with FBO.

### d. Other Fees

FBO Users are subject to other elected/required Aeronautical fees as listed under Heading VI – Use, Service and Administrative Fees, as well as other elected fees under Section 2. – NON AERONAUTICAL FEES.

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

## VII. Tie Down Holder/Hangar Tenant

### a. Tie Down Fees

Annual Reserved Ramp: \*\$1,500.00. Price is for aircraft weighing 6,000 lbs MGTOW or less. Additional charge of \$100.00 per each \$1,000.00 lbs or portion thereof.

Annual Reserved Grass: \*\$900.00 (limit 6,000 lbs MGTOW).

\*With ultimate rates pending a Rates and Charges Analysis.

Tie Down fees includes 1 vehicle Parking Permit. Tie Down holders are not assessed landing and ramp fees for their non-Commercial operations, GPU fee or Pre-heater Fee.

### b. Hangar Rental

#### Hangars \*2&4 (non-heated)

Jet and Multi engine turbo prop.....	\$150.00 Daily	\$1,500.00 Monthly
Single Turbo prop ≥ 6001# MTOW.....	\$90.00 Daily	\$900.00 Monthly
Multi Engine Piston.....	\$60.00 Daily	\$600.00 Monthly
Single Engine Piston & Single		
Engine turbo prop ≤6000# MTOW :.....	\$50.00 Daily	\$300.00 Monthly

#### Hangar 3 (heated)

Jet and Multi engine turbo prop.....	\$180.00 Daily	\$1,800.00 Monthly
Single Turbo prop ≥ 6001# MTOW.....	\$120.00 Daily	\$1,200.00 Monthly
Multi Engine Piston.....	\$80.00 Daily	\$800.00 Monthly
Single Engine Piston & Single		
Engine turbo prop ≤6000# MTOW:.....	\$60.00 Daily	\$400.00 Monthly

\*Hangar 2 to become heated after which heated hangar rates would apply.

T-Hangars \$400.00 Monthly

### c. Other Fees

Tie Down and Hanger users are subject to other elected/required Aeronautical fees as listed under Heading VI – Use, Service and Administrative Fees, as well as other elected fees under Section 2. – NON AERONAUTICAL FEES.

\*TBD through a Rates and Charges study and adopted via a future public hearing process.



**VIII. Use, Service and Administrative Fees**

a. GPU Fee

Proposal 1: \$15

Proposal 2: Waived

b. Boarding Ramp/Stair Fee

\$25 per turn

c. Gate Overstay Fee

\*TBD

d. Bag Belt Makeup Fee

\*TBD

e. Deicing

Market Rate per gallon (minimum of 10 gallons).

\$150.00 Call back fee (11pm to 7am)

f. Lav~~Cart~~ Service

\$100.00/use.

g. Pre-Heater/Electrical Outlet Supply

\$25.00/max 8 hr period, per use

h. Equipment Storage Fee

\*Off season: ~~\$200.00~~ \$500.00 per month per piece.

Abandoned equipment Disposal: ~~\$1,000.00~~ \$2,000.00 per piece.

Off Season is defined as the period from 1 month after the expiration of an airline operating agreement to 1 month prior to the agreement start date.

i. Derelict Aircraft Storage Fee

Months 1-6: \$600.00 per month (Pro-rated for partial months)

Months 7-9: \$100.00 per day

Months 10+ \$150.00 per day

j. Freight/Mail

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

\$0.05 per lb of gross weight (inbound only), + applicable Landing and ramp Fees.

Freight/Mail is based on MGTOW unless a carrier is a Signatory Terminal User.

k. Security – Fingerprinting

\$50.00 per individual.

l. Security – SIDA Badge

\$300.00 (Refundable Deposit).

m. Security – AOA escort

\$300.00 for the first hour or any portion thereof.

\$100.00 each additional hour (Max 4 hours).

n. Aeronautical Business Lease Application Fee

\$1,000.00 per Lease.

o. Aeronautical Land Lease Rate

Minimum 50% Fair Market Value (FMV) in ft<sup>2</sup> per year, subject to Annual CPI with reviews as per agreement.

p. 3<sup>rd</sup> party aeronautical services

\$1,500.00 Annually or any part thereof (non refundable)

q. Special Events Permit

Tenant-owned building: \$1,000.00 for event.

Airport-owned building: \$2,000.00 for event.

~~\$0-500.00 for tenant event (depending on event size).~~

Plus reimbursement of associated airport expenses. Requires approved Airport Special Events Permit as well as any applicable Town Permits. Permits are limited to existing tenants in good standing with the Airport and at the discretion of the Airport Manager.

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

## 2. NON AERONAUTICAL FEES

### I. Ground transportation

#### a. Rental Car Fees – On Airport

Business Operating fee: \$1,500.00 annually or any part thereof (non-refundable).  
 Counter and office space: \$45.00 per ft<sup>2</sup> per year.  
 Common Use Space: \$10.00 per ft<sup>2</sup> per year.  
 Gross receipts: 10% Per month  
 Customer Facility Charge: \$4.00 per rental day/per vehicle  
 Reserved parking: \$200.00 Per assigned space annually  
 Remote Parking \$1,000.00 Annually

#### b. Rental Car Fees – Off Airport

Business Operating Fee: \$1,500.00 Annually or any part thereof (non-refundable)  
 Gross receipts: 10% per month

#### c. Taxi/Livery/Charter/Courtesy Van

\$400.00 per vehicle annually

#### d. Technology-enabled Provider (Uber, Lyft, etc)

\$3.25 per originating fare.  
Payable by Application provider monthly. Fare applicable pending legislative approval.

#### e. Tour Bus Permit

\$300.00 per vehicle annually.

#### f. Livery Ramp Access Permit Fee

\$1,500.00 Annual business fee (up to 5 permits)  
 \$300.00 per each additional permit (non-refundable)

Operator must provide plate # per each permit. Permit covers livery service above.  
 Non-transferable.

#### g. Ramp Access Escort Fee without Permit

\$10.00 per vehicle, per escort assessed to aircraft operator.

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

## II. Vehicle Parking

### a. Front Section of Main Lot (closest to Terminal)

Per 24 Hour Period or any Portion Thereof:

0-3 hrs	Free
3-8 hrs	\$12.00
>8 hrs	\$20.00
Weekly	\$120.00
Monthly	\$400.00

### b. Back Section of Main Lot (Farthest from Terminal)

Per 24 Hour Period or any Portion Thereof:

0-3 hrs	Free
3-8 hrs	\$6.00
>8 hrs	\$10.00
Weekly	\$60.00
*Monthly	\$200.00
*6 Month	\$875.00
*Annual	\$1,500.00

\*Must Park in dedicated section.

### c. Airport Tenant Employees

*Monthly	\$10.00
*Annual	\$100.00

No Overnight parking: \$50.00 per day fine in employee section only.

\*Must park in dedicated section.

### d. Violations

Front Section of Main Lot:	\$33.00 1 <sup>st</sup> day	\$20.00 each additional day
Back Section of Main Lot:	\$31.00 1 <sup>st</sup> day	\$10.00 each additional day
General Aviation Lot:	\$50.00 per day (authorized vehicles only – Permit required)	
Hangars 1-4 Parking lot:	\$50.00 per day (Permit required)	
Reserved car Rental Spaces/Assigned Lots	\$50.00 per day (Medallion required)	

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

**Advertising**e. Literature Rack – year round (May-April)

Locations: Terminal Air taxi Arrivals area/FBO

Small Single rack – Under 8.5 x 11” \$540.00 per location/per publication  
 Medium single rack – under 9 x 12” \$600.00 per location/per publication  
 Large single rack - over 9 x 12” \$660.00 per location/per publication  
 Large Multi-rack – less than 2 x 4’ \$1,800.00 per location

Partial years are not pro-rated.

f. Literature Rack – seasonal (May-October)

Location: Terminal Summer Arrivals

Small Single rack – Under 8.5 x 11” \$270.00 per publication  
 Medium single rack – under 9 x 12” \$300.00 per publication  
 Large single rack - over 9 x 12” \$330.00 per publication  
 Large Multi-rack – less than 2 x 4’ \$900.00

Partial years are not pro-rated.

g. Display Cases

Location: Terminal

Air taxi arrivals/Departures	12 month: \$3,600.00	6 month: \$1,800.00
Security Screening hallway	12 month: \$2,400.00	6 month: \$1,200.00

h. LCD Monitors

Annual: \$5,400.00	6 month: \$3,900.00	3 Month: \$2,700.00
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i. Vehicle Wrap

~~\$7,200.00 annual (cost of wrap, or wrap removal not included)~~  
~~\$3,900.00 6 month (cost of wrap not included)~~

j. FBO Landside Static Display

Contract for 45+ days within a calendar year = \$200 per day  
Contract for 25+ days within a calendar year = \$300 per day

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

Contact for 10+ days within a calendar year = \$400 per day  
Product is not available for < 10 days.

k. Wi-fi Landing Page

Annual: \$5,400

6-Month: \$3,900

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

### III. Non-Aeronautical Use and Service Fees

a. Business Operating Fee

\$1,500.00 annually or any portion thereof (non-refundable)

b. Lease Application Fee

\$3,000.00 per lease

c. Retail space

Space varies.

Common use space: Negotiated.

Participation fee: Negotiated.

d. Land lease

Minimum Fair Market Value (FMV) ft<sup>2</sup> per year. Annual CPI with reviews as per agreement.

e. Amount in Lieu of Taxes

Annual assessment as determined by the town of Nantucket.

f. Special Events Permit

Tenant-owned building: \$1,000.00 for non-tenant event.

Airport-owned building: \$2,000.00 for non-tenant event.

\$0-500.00 for tenant event (depending on event size).

Plus reimbursement of associated airport expenses. Requires approved Airport Special Events Permit as well as any applicable Town Permits. Permits are limited to existing tenants in good standing with the Airport and at the discretion of the Airport Manager.

g. Meeting Room

Seats 8-10 people. \$300.00 per hour, with audio/visual additional \$75.00 per hour.

Tenant Discount: 16 hours free with 50% discount thereafter.

h. Artwork Concession Fee

15% of sale price.

i. Catering

\*TBD through a Rates and Charges study and adopted via a future public hearing process.

25% of total invoice.

j. Security – Fingerprinting

\$50.00 per individual.

k. Security – SIDA Badge

\$300.00 (Refundable Deposit).

l. Security – AOA escort

\$300.00 for the first hour or any portion thereof.

\$100.00 each additional hour (Max 4 hours).